

Economic Development Financing in Louisiana

Kenner, LA • October 15, 2009 • ID# 385055

Ensure nothing gets overlooked – get on the road to success in economic development financing.

Join us for this must-attend seminar and get surefire techniques for overcoming challenges surrounding economic development financing. Ease your economic development financing worries – find out what to do now until the economy is back on track. Solve your toughest problems regarding new market tax credits – without worry. Know what state and federal tax resources are available. Register today and get a game plan for ensuring your success.

Benefits for You

- Get up to speed on public finance issues
- Learn the pros and cons of the various economic development incentives
- Explore how to achieve green efficiency goals at the lowest possible cost
- Grasp the key essentials of public-private partnerships incentives

IACET Learning Objectives

- You will be able to review public finance issues.
- You will be able to identify economic development incentives.
- You will be able to discuss rehabilitation tax credits.

— Best Value —
Receive an additional manual and CD package of this program for only \$99 with your seminar attendance!

Priority Code 17129

Faculty

Fred L. Chevalier, Jones, Walker, Waechter, Poitevent, Carrère & Denègre, L.L.P.
Richard F. Cortizas, Jones, Walker, Waechter, Poitevent, Carrère & Denègre, L.L.P.
Jonathan R. Katz, Jones, Walker, Waechter, Poitevent, Carrère & Denègre, L.L.P.
Marjorie A. McKeithen, Jones, Walker, Waechter, Poitevent, Carrère & Denègre, L.L.P.
Richard B. Montgomery, Enhanced Community Development, LLC
Louis S. Nunes III, Jones, Walker, Waechter, Poitevent, Carrère & Denègre, L.L.P.
J. Marshall Page III, Jones, Walker, Waechter, Poitevent, Carrère & Denègre, L.L.P.
Kimberly Lewis Robinson, Jones, Walker, Waechter, Poitevent, Carrère & Denègre, L.L.P.
B. Trevor Wilson, Jones, Walker, Waechter, Poitevent, Carrère & Denègre, L.L.P.

For more information about our speakers, go to www.lorman.com/ID385055.

Continuing Education Credit

- LA CLE 6.66
- IACET 0.70
- CPE 8.0

For more detailed CE credit information, visit us at www.lorman.com/ID385055 or contact us at 866-352-9540.

REGISTER NOW • www.lorman.com/ID385055

8:00 AM – 8:30 AM

Registration

8:30 AM – 9:15 AM

Zoning, Land Use and City Permits

— Richard F. Cortizas

- The Comprehensive Zoning Ordinance and Master Plan of New Orleans
- What Will You Find in the CZO?
- The Zoning, Variance and Waiver Process
- Public Policy and Politics of Zoning and Land Use
- Key Things to Remember and Consider

9:15 AM – 9:45 AM

Public Finance

— Fred L. Chevalier and Kimberly Lewis Robinson

9:45 AM – 10:30 AM

Public-Private Partnerships and Economic Development Incentives

— Fred L. Chevalier and Kimberly Lewis Robinson

- Cooperative Endeavor Agreements
- Economic Development Corporations
- Economic Development Award Program
- Governor's Rapid Response Fund
- Mega Project Development Fund
- Performance Based and Job Creation Incentives

10:30 AM – 10:40 AM

Break

10:40 AM – 11:30 AM

Economic Development Incentives (Continued)

— Fred L. Chevalier and Kimberly Lewis Robinson

- Enterprise Zone Program
- Quality Jobs Program
- Industrial Tax Exemption Program
- Research and Development Tax Credit
- Louisiana Faststart Program
- Workforce Development and Training Program

11:30 AM – 12:30 PM

Lunch (On Your Own)

12:30 PM – 1:00 PM

Louisiana Incentives for the Entertainment Industry

— Louis S. Nunes III and Jonathan R. Katz

1:00 PM – 2:30 PM

New Markets Tax Credits

— Jonathan R. Katz, Richard B. Montgomery, Louis S. Nunes III and J. Marshall Page III

- CDE, QLIC, QALICB – The Basics
- Benefits and Burdens
- Structuring Transaction
- Unwinding Transaction

2:30 PM – 2:40 PM

Break

2:40 PM – 3:20 PM

Rehabilitation Tax Credits

— Louis S. Nunes III, J. Marshall Page III and B. Trevor Wilson

- Tax-Exempt Organization Issues
- Partnership Allocation Issues

3:20 PM – 4:30 PM

Green Incentives and Renewable Energy

— Marjorie A. McKeithen and B. Trevor Wilson

- Fuel Credits
- Investment Tax Credits
- Production Tax Credits
- Clean Renewable Energy Bonds
- Qualified Energy Conservation Bonds
- Louisiana Incentives
- Stimulus Opportunities



**Bring a Colleague –
Save \$200**

(Includes Free Manual)

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Register Online at www.lorman.com/ID385055

Seminar Tuition (includes free manual with attendance)

- Yes! I would like to attend.** (\$339 per person)
 Yes! I would like to bring a colleague. (\$139 per each additional registrant)
 Yes! I would like the Best Value discount.
(\$438 per package [\$339] plus CD recording [\$99*] of this seminar)

I am unable to attend but I am interested in:

- \$359 CD/manual package* \$119 manual only*



Amount Enclosed

\$ _____ Tuition Subtotal
\$ _____ Shipping & Handling (\$7.95 first item, \$1.00 each additional)
\$ _____ Sales Tax
\$ _____ TOTAL

*Add \$7.95 shipping & handling plus applicable sales tax to product orders. If tax-exempt, please include your certificate. Please allow four to six weeks after the date of the seminar for delivery.

Payment Information

Total amount enclosed \$ _____	
<input type="checkbox"/> Check enclosed payable to Lorman Education Services	
<input type="checkbox"/> Charge to credit card <input type="checkbox"/> AE <input type="checkbox"/> MC <input type="checkbox"/> VISA Signature _____	
Card number _____	Exp. Date _____

Names of Attendees

PRIORITY CODE (found next to your name on your letter)	
NAME	
TITLE	EMAIL
NAME	
TITLE	EMAIL

Firm Information

FIRM NAME		
ADDRESS		
CITY	STATE	ZIP CODE
TELEPHONE	FAX	WEBSITE

Approving Manager

NAME	
TITLE	EMAIL

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GENERAL INFORMATION:

- This seminar may be recorded by Lorman.
- If you need special accommodations, please contact us two weeks in advance of the program.
- Lorman Education Services is not approved to offer self-study CPE credit for accountants; therefore, no CPE will be given for this program if ordered as a self-study package.

CANCELLATIONS: Substitute registrants can be named at any time. A full refund, less a \$20 service charge, will be given if notification is given six or more business days in advance. Notification of less than six business days will result in a credit that can be applied to any Lorman products or services. If you do not cancel or attend, you are responsible for the entire payment.



Attendee comment from another Lorman seminar:

"I found this extremely helpful because I am in the process of filling out applications for certification."

— Denise M. Wheeler, Controller
Steiner Studios

Save \$200!

Register a second attendee and receive \$200 off of their tuition!



How Do I Register?

EMAIL: customerservice@lorman.com

WEBSITE: www.lorman.com/ID385055

TELEPHONE: 866-352-9539

FAX: 715-833-3953

MAIL: Mail this form with payment information to:

Lorman Education Services
Dept. 5382, P.O. Box 2933
Milwaukee, WI 53201-2933

SEMINAR ID: 385055

Where Is It?

Crowne Plaza Hotel New Orleans Airport
2829 Williams Boulevard
504-467-5611
Kenner, LA

Who Will Be There?

This seminar is designed for attorneys, business owners, presidents, vice presidents, directors, economic development agency officials, finance directors, accountants, bankers, developers and other government officials.