

Contract Negotiation & Drafting

Our attorneys have experience in negotiating and drafting construction agreements using the major industry form contracts, including those of the American Institute of Architects, the Engineers' Joint Contracts Documents Committee, and Consensus DOCS. In addition, we have experience negotiating and preparing contracts from scratch when form documents cannot be adapted to meet the needs of a particular project.

Our experience allows us to provide clients with contracts for a wide array of project delivery systems and compensation systems. We have experience with design-bid-build agreements; design-build contracts; Engineering, Procurement, and Construction (EPC) contracts; master service and task order agreements; construction management agreements; program management agreements; teaming agreements; and design professional contracts. We have crafted contracts involving a variety of compensation schemes, including lump-sum, cost-plus, good manufacturing practice (GMP), target price, and performance incentives.

In drafting contracts, we aim to help our clients achieve their goals while appropriately allocating risk to the party best able to control the risk. We believe this approach encourages teamwork among project participants, and creates opportunities for solving, rather than litigating, problems.