

Partner

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**Practice Areas**

Business & Commercial  
Transactions

Commercial Lending &  
Finance

Intellectual Property

Real Estate: Land Use,  
Development & Finance

Water Law

**Bar Admissions**

Louisiana, 1990

**Education**

Stanford Law School, J.D.,  
1990

Amherst College, B.A., 1987,  
*summa cum laude*; Phi Beta  
Kappa



Rivers Lelong's practice involves a variety of commercial transactions involving secured finance, real estate, acquisitions and divestitures of privately held companies and their assets, trademark licensing, and the negotiation of sophisticated commercial contracts.

In the commercial contracts practice area, Mr. Lelong has drafted and negotiated supply contracts, commodity and equipment sales contracts, distribution agreements, master service agreements, and joint ventures.

In the real estate practice area, Mr. Lelong has worked with developers and banks in the negotiation and documentation of commercial loans, has represented tenants and landlords in the negotiation of commercial leases, and has represented investors in the purchase and sale of commercial property.

**Noteworthy**

- Listed in *The Best Lawyers in America*® 2012 (Copyright 2011 by Woodward/White, Inc.) in the areas of Corporate Compliance Law, Corporate Governance Law, Corporate Law, and Real Estate Law (listed annually since 2009)
- Recognized in "*Chambers USA – America's Leading Lawyers for Business*" in the area of Banking & Finance (annually since 2005)
- AV® Peer Review Rating in Martindale-Hubbell

**Presentations**

- "Developing a Buy/Sell Agreement: How Should It Be Structured?"  
Tulane Family Business Center Wealth Management Seminar, May 9,  
2007

**Memberships**

- Louisiana State Bar Association

