

Partner

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**Practice Areas**

Business & Commercial  
Transactions

Commercial Lending &  
Finance

Disaster Preparedness &  
Recovery

Real Estate: Land Use,  
Development & Finance

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**Bar Admissions**

Louisiana, 1984

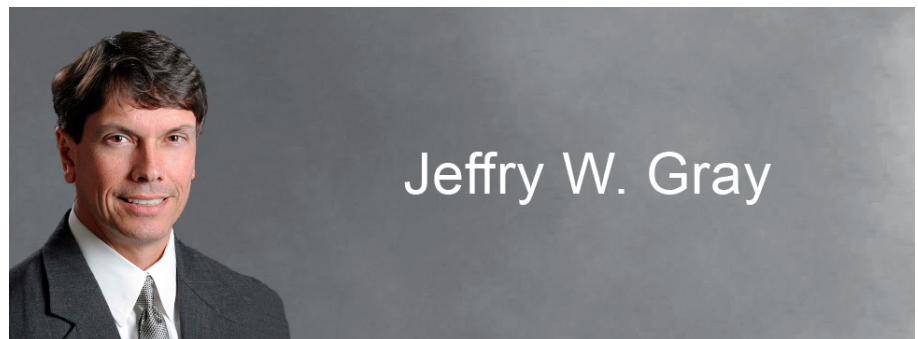
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**Education**

Paul M. Hebert Law Center,  
Louisiana State University,  
J.D., 1984

Nicholls State University,  
B.S. in Accounting, 1980

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Jeff Gray has practiced law for more than 25 years and is a partner in the firm's Real Estate Practice Group, practicing from the firm's Baton Rouge office. He concentrates on the areas of commercial and industrial real estate development, land use, and zoning, as well as investment and financing transactions.

Mr. Gray has a broad business background with a focus in real estate and financing transactions, and has advised numerous clients in connection with the purchase, sale, and leasing of a wide assortment of commercial and industrial properties. He is experienced in the representation of national and international corporations in the acquisition, leasing, and financing of multiple sites throughout Louisiana and the United States.

Mr. Gray has prior experience as a tax specialist in the tax section of KPMG Peat Marwick, where he provided tax advice to a number of large estates and corporations. He is a respected title insurance agent in Louisiana, having written billions of dollars of title insurance since 1988. He is vice president of the firm's title company, Baronne Title Co., Inc, and is an authorized agent for First American Title Insurance Company, Fidelity National Title Insurance Company of New York, and Commonwealth Land Title Insurance Company.

Mr. Gray has lectured in both Texas and Louisiana on the subjects of complex real estate transactions, title examination, secured transactions, and tax matters.

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**Noteworthy**

- Listed in *The Best Lawyers in America*® 2012 (Copyright 2011 by Woodward/White, Inc., Aiken, SC) in the area of Real Estate Law (listed annually since 2010)

- **AV® Peer Review Rating in Martindale-Hubbell**
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#### **Representative Matters**

- Head real estate counsel for a Fortune 100 discount retailer in land purchase and development of over 60 stores in Louisiana for over 22 years
  - Representation of a Louisiana developer in the refinancing of 45 shopping centers in 5 different states
  - Acquisition and financing of more than 30 restaurants in 4 different states for a California corporation
  - Representation of a major national bank in the sale and leaseback of all its office buildings in most of the major cities in Louisiana
  - Acquisition and financing of more than 25 sites in Louisiana for a developer based in the Northeast
  - Counsel for Fortune 100 restaurant chain in the acquisition of numerous stores in Louisiana
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#### **Memberships**

- American Bar Association (Member, Section of Business Law)
  - American Cancer Society, Baton Rouge Chapter (Board of Directors, six years; Crusade Chairman, two years)
  - American Land Title Association
  - Baton Rouge Bar Association
  - Baton Rouge Property Lawyers Association
  - Fellowship of Christian Athletes, Baton Rouge Chapter (Board of Directors and Treasurer, four years)
  - International Council of Shopping Centers (Louisiana Government Relations Committee Chair, 2010 to date)
  - Louisiana Land Title Association
  - Louisiana State Bar Association
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#### **Court Admissions**

M.D. La., 1987

Tax

