

AGENDA

8:30 AM: Registration

9:00–9:30 AM:
Introduction and Remarks

9:30–10:30 AM:
Case Study #1: *Inter-jurisdictional Commerce and Sourcing of Sales—Tangible Personal Property*

10:30–10:45 AM: Break

10:45–11:45 AM:
Case Study #2: *Classification of Property as Moveable or Immovable for Sales Tax Purposes—Back to the Future*

11:45 AM–12:00 PM:
Morning Wrap-Up and Questions

12:00–1:30 PM: Lunch Session
Keynote Speakers: **Belton Didier** and **Timmy Hulin**
of **Didier Consultants**

1:30–2:45 PM:
Louisiana Tax Procedure and Administration—
Protect Your Rights

2:45–3:00 PM: Break

3:00–4:00 PM:
Louisiana Tax Credits and Incentives—Buried Treasure

4:00–4:45 PM:
Case Study #3: *Sales/Use Tax Aspects of Electronic Commerce*

4:45–5:00 PM:
Afternoon Wrap-Up, Questions & Adjourn

Agenda subject to change

Space is limited.

Register for this seminar by September 17 to make sure you don't miss this program.

To Register: Laura Camuel, Jones Walker
lcamuel@joneswalker.com | 504.582.8879

SEMINAR AT A GLANCE

What: State & Local Tax Seminar

When: September 23, 2010 | 8:30 AM–5:00 PM

Where: Houston, TX

Cost: \$49

JONES WALKER
201 St. Charles Avenue
New Orleans, LA 70170-5100

ATTORNEY ADVERTISEMENT
STOCK PHOTOGRAPHY

JONES WALKER SEMINAR

The Jones Walker SALT Team presents

LOUISIANA STATE & LOCAL
TAX FOR TEXANS

September 23, 2010 | Houston, TX

PROGRAM OVERVIEW

In a sequel to last year's popular "Back to School" State & Local Tax program, we ask you to please join us at the Houston Club in Houston, Texas, on September 23, 2010, as Jones Walker's State & Local Tax team presents "Louisiana State & Local Tax for Texans." This seminar will comprise three case studies and two general sessions, along with lunchtime keynote speakers.

Please see right side for registration information.

ATTORNEY ADVERTISEMENT



STOCK PHOTOGRAPHY

PROGRAM OBJECTIVES

The state and local tax environment in Louisiana is one of the trickiest in the nation. Businesses that dip their toes into the murky waters of the Louisiana state and local tax systems must know where the hidden traps may be lurking. This all-day, CPE-accredited seminar will provide attendees with the latest information regarding the hottest topics in Louisiana state and local taxation and will provide guidance in navigating those murky waters of Louisiana state and local taxation, particularly for those who counsel Texas entities doing business in Louisiana.

The objectives of the program include allowing the participants to:

- identify issues surrounding the inter-jurisdictional commerce and sourcing of sales around tangible personal property;
- classify property as moveable or immovable for sales tax purposes;
- practice sound auditing techniques and use best practices;
- evaluate procedural options for handling audits, responding to proposed and formal assessments, administrative appeals, judicial appeals, as well as protecting claims, and address differences between state and local tax procedures; *and*
- understand the sales and use tax aspects of electronic commerce.

Unlike most tax programs, this one will be presented using case studies that will highlight the most pressing sales/use tax issues that businesses face in Louisiana. The case studies will be sent to participants prior to the seminar.

At the seminar, Jones Walker's SALT team will guide the participants through an interactive discussion of the problems and suggested ways to address the "hot" Louisiana sales/use tax issues presented in the problems. This unique approach will allow the participants to apply the fundamental sales/use tax rules to real life situations.

At lunch, **Belton Didier** and **Timmy Hulin** of **Didier Consultants** will address the nuances of managing an audit and the auditor, along with issues to address and pitfalls to avoid.

During the afternoon sessions, the Jones Walker faculty will update the class on the latest developments in Louisiana tax credits and incentive programs. In addition, as anyone who practices in Louisiana state and local taxation knows, there are many procedural obstacles that often cost a taxpayer additional tax. The speakers will address the trickiest procedural aspects of Louisiana state and local taxation and update the class on how to avoid procedural pitfalls and protect claims.

The full day's classes qualify for 6 hours of CPE. The program will be unique and informative and, maybe as important, close to home.

This is one that you will not want to miss. This program is intended for intermediate to advanced practitioners in state and local tax administration and those doing business in both Texas and Louisiana.

Certain states may require this be labeled ATTORNEY ADVERTISEMENT

Contact: *William M. Backstrom, Jr. | bbackstrom@joneswalker.com | 504.582.8228*

MEET THE CAST

JESSE R. ADAMS, III
PARTNER, JONES WALKER

WILLIAM M. BACKSTROM, JR.
PARTNER, JONES WALKER

ANDRE B. BURVANT
PARTNER, JONES WALKER

LOUIS S. NUNES, III
PARTNER, JONES WALKER

KIMBERLY L. ROBINSON
SPECIAL COUNSEL, JONES WALKER

KEYNOTE SPEAKERS

BELTON DIDIER
DIDIER CONSULTANTS

TIMMY HULIN
DIDIER CONSULTANTS

LOCATION

SEPTEMBER 23, 2010
THE HOUSTON CLUB
811 RUSK STREET
HOUSTON, TX 77002

COST

THIS PROGRAM IS **\$49**
PER REGISTRANT