

SUMMARY

This seminar will review the following topics:

- What every bank should know about vendor management regulatory requirements.
- Banks and patent trolls - How to respond to patent infringement demand letters.
- Computer hardware and software contracts - What terms can be negotiated?
- Negotiating out of existing contracts during mergers.

Fee: Complimentary

11:30 AM - 12:00 PM - Registration and Lunch
12:00 PM - 3:30 PM - Seminar

Space is limited.

To register for this seminar, please contact
Leslie Dixon by Thursday, August 8, 2013 at
ldixon@joneswalker.com or
601.949.4710.

When & Where: Tuesday, August 13 – New Orleans, LA | Wednesday, August 14 – Jackson, MS | Thursday, August 15 – Birmingham, AL

AVOIDING VENDOR MANAGEMENT ISSUES SEMINAR AT A GLANCE

190 E Capitol St, Suite 800
Jackson, MS 39201



ATTORNEY ADVERTISEMENT

JONES WALKER LLP
PRESENTS



AVOIDING VENDOR MANAGEMENT ISSUES

August 13, 2013 – New Orleans, LA

August 14, 2013 – Jackson, MS

August 15, 2013 – Birmingham, AL

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– SEMINAR OVERVIEW –

11:30 AM – 12:00 PM:
Registration and Lunch

12:00 PM – 12:45 PM:
Regulatory Vendor Management Requirements

- FDIC FIL-44-2008 – Guidance for managing third-party risk
- Federal Reserve Supplemental Policy Statement – Outsourcing internal audit functions

12:45 PM – 1:45 PM:
Bankers and Patent Trolls

- The prevalence of patent trolls in banking
- What is a patent?
- Previous reforms / current legislation
- Responding to the patent troll
- Can the vendor of targeted goods be held liable?

1:45 PM – 2:00 PM:
Break

2:00 PM – 2:45 PM:
Computer Hardware and Software Licenses

- Can licenses be negotiated?
- What terms are negotiable?
- Involving the sales representative
- What about price?

2:45 PM – 3:15 PM:
Contract Termination Upon Merger

- What to look for in the existing contract?
- Renegotiating instead of terminating
- Defenses – contractual penalty, actual damages

3:15 PM:
Wrap-up and Q&A

MEET THE SPEAKERS

CHAD GRAND, INTELLECTUAL PROPERTY AND LITIGATION
SPECIAL COUNSEL, JONES WALKER LLP

CRAIG LANDRUM, BANKING AND FINANCIAL SERVICES
PARTNER, JONES WALKER LLP

WHIT RAYNER, INTELLECTUAL PROPERTY AND COMMERCIAL LITIGATION
PARTNER, JONES WALKER LLP

RON SNIDER, BANKING AND FINANCIAL SERVICES
PARTNER, JONES WALKER LLP

BOB TUCKER, INTELLECTUAL PROPERTY AND LITIGATION
PARTNER, JONES WALKER LLP

MIKE WATERS, BANKING AND FINANCIAL SERVICES
PARTNER, JONES WALKER LLP

LOCATIONS

TUESDAY, AUGUST 13, 2013
JONES WALKER NEW ORLEANS OFFICES
CONFERENCE CENTER, 52ND FLOOR
201 ST. CHARLES AVENUE
NEW ORLEANS, LA 70170-5100

WEDNESDAY, AUGUST 14, 2013
JACKSON CONVENTION COMPLEX
CONFERENCE ROOM 301
105 EAST PASCAGOULA STREET
JACKSON, MS 39201

THURSDAY, AUGUST 15, 2013
THE WESTIN BIRMINGHAM
THE WESTIN BALLROOM
2221 RICHARD ARRINGTON JR. BOULEVARD NORTH
BIRMINGHAM, AL 35203

No representation is made that the quality of legal services to be performed is greater than the quality of legal services performed by other lawyers.

Contact: Craig N. Landrum | clandrums@joneswalker.com | 601.949.4973