



Menu

November 13, 2014

- 8:30 AM: Registration
- 9:00 - 9:15 AM: Introduction & Daily Specials
- 9:15 - 10:30 AM: *Recipe for Disaster:*
Procedural Pitfalls and
How to Avoid Them
- 10:30 - 10:45 AM: Palate Cleanser
- 10:45 - 11:15 AM: *Dine-n-Dash:*
Contract Auditors
- 11:15 - 12:15 PM: *Making the Gumbo:*
How to Season Your
Contracts with SALT
- 12:15 - 1:30 PM: Lunch Session
Straight from the Field:
Audit Services
- 1:30 - 2:45 PM: *The Next SALT Star:*
Winning Your Case in
the Court of Appeals
- 2:45 - 3:00 PM: Coffee Break
- 3:00 - 4:15 PM: *Choose Your Entree:*
Steak or Lobster
- 1.) Sales/Use Tax
2.) Income/Franchise Tax
- 4:15 - 5:00 PM: *Wrap Up:*
Coffee & Dessert

Agenda subject to change.

Space is limited.

Register for this seminar today to make sure you do not miss this program.

To register, please contact
Courtney Farley at 504.582.8121 or
cfarley@joneswalker.com.



201 St. Charles Avenue
New Orleans, LA 70170-5100

Jones Walker LLP Presents

Cooking with SALT

Key Ingredients Impacting
State & Local Tax Issues

November 13, 2014
Houston, Texas

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program overview



We hope you are hungry! The Jones Walker LLP State & Local Tax team is back with a day-long program on November 13, 2014, titled **Cooking with SALT: Key Ingredients Impacting State & Local Tax Issues**. The team will cook up some of your favorites in the morning, including state and local tax procedure, contract auditors, and seasoning your contracts with SALT.

In the afternoon breakout sessions, attendees will "choose their entrees," depending on whether you have a hunger for sales/use tax or want a taste of income/franchise tax.

As lagniappe, we will also be peppering in some property tax discussions and diving into SALTy Mississippi issues of note. We will then pull it all together with a "cook-off" in the form of an appellate court oral argument. For dessert, we will end the program with some hot topics and open up the kitchen for your questions.

Throughout the day, we will be sure to address all of the "hot and spicy" issues that have been simmering over the course of the year, as well as those we expect to be on the menu in the coming months. Certain lucky diners in attendance will receive prizes, and one lucky person will win a Kindle Fire. Bring your appetite!

NOVEMBER 13, 2014
HILTON AMERICAS-HOUSTON
1600 LAMAR STREET
HOUSTON, TEXAS 77010
713.739.8000

\$125 PER PERSON
ON OR BEFORE OCTOBER 30
\$150 PER PERSON
ON OR AFTER OCTOBER 31

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check out what's cookin' at our new blog: www.cookingwithsaltlaw.com

meet the speakers

JAY ADAMS
PARTNER, NEW ORLEANS

BILL BACKSTROM
PARTNER, NEW ORLEANS

ANDRE BURVANT
PARTNER, NEW ORLEANS

JOHN FLETCHER
PARTNER, JACKSON

KATIE FRIEL
PARTNER, NEW ORLEANS

MATT MANTLE
ASSOCIATE, NEW ORLEANS

KIM ROBINSON
PARTNER, BATON ROUGE

LUNCH SPEAKER: KEVIN RICHARD
LA DEPARTMENT OF REVENUE

program objectives

This food-themed seminar will provide attendees with the latest information regarding the most important state and local tax issues facing taxpayers (with a focus on Louisiana and Mississippi) and recipes to follow to produce successful results.

The objectives of the program include allowing participants to:

- navigate the complex state and local tax procedures in Louisiana and Mississippi;
- learn how to prepare for and deal with the increasing use of contract auditors at both the state and local level;
- identify and address state and local tax issues in business transactions;
- recognize the distinctions between and tax implications of sales of services, sales of tangible personal property, and sales of immovable property;

- explore the inter-jurisdictional commerce and sourcing of sales of tangible personal property;
- understand the key Louisiana and Mississippi income/franchise tax issues in the areas of combined reporting, alternative apportionment, separate accounting, forced combination, common audit adjustments, related-party transactions, and methods of accounting;
- navigate the Louisiana franchise tax in light of the continuing UTELCOM issues;
- recognize the significant developments in Louisiana *ad valorem* property tax; and
- understand how to prepare and present a SALT case involving various SALT procedural, evidentiary and substantive issues.

This program is intended for intermediate to advanced practitioners in state and local tax administration and those doing business in Louisiana, Mississippi, and along the Gulf Coast. There are no prerequisites for this seminar.

The full day's program has been recommended for 9 hours of Texas CPE.

Please see the Menu section on the back of this page for information on how to register for this program.



Certain states may require this be labeled
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