



# Industrial, Petrochemical & Advanced Manufacturing Industry Team

**JONES  
WALKER**

**New business models and technologies may be changing the rules of the game, but manufacturing remains as vital as ever.**

Jones Walker LLP's Industrial, Petrochemical & Advanced Manufacturing Industry Team helps clients develop industrial, petrochemical, and manufacturing projects from initial planning to the land acquisition, financing, construction, and operations stages. We strengthen best practices, better understand and manage supply chain challenges, deepen supply chain relationships, nationally and globally, and overcome regulatory challenges at every step. We also advise our manufacturing clients in achieving their sustainability and de-carbonization goals.

Since the earliest years of our firm, we have served as a trusted advisor to leading US and multinational petrochemical suppliers and manufacturers. We have worked side by side with owners, executives, and investors to identify tax and economic-development incentives, secure appropriate sites, secure permits and financing, secure and protect licensing and other intellectual property rights, address antitrust issues, and negotiate construction contracts to develop and finance petrochemical, manufacturing, and industrial facilities. On behalf of clients with operating facilities, we regularly draft vendor, supplier, and customer agreements to ensure reliable feedstocks, as well as timely and effective shutdowns and turnarounds, in order for our clients to have a steady, predictable flow of resources and finished products.

We provide ongoing counsel on day-to-day operational concerns, including labor and employment; transportation logistics (rail, truck, and marine); immigration and business visas; intellectual property; environmental, safety, and health (OSHA); and other issues.



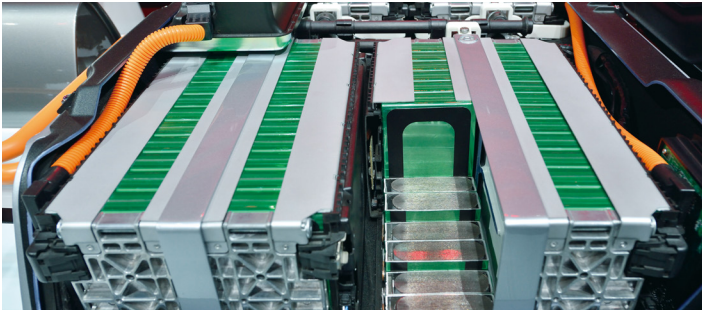
In the face of economic downturns and related financial challenges, our bankruptcy and restructuring lawyers help clients reorganize and return to solvency. And when disputes arise — whether with business partners, regulators, or law-enforcement officials — we provide outcome-driven representation that helps clients refocus on the job at hand.

We represent clients from every corner of the industrial, petrochemical, and manufacturing industries, including these key sectors:

- Natural resources and industrial materials, including mining, steel, battery, aerospace, and engineering service companies
- Chemicals and petrochemicals
- Food, beverages, and consumer products
- Heavy equipment and industrial machinery

## Representative Experience

- The world's leading manufacturer of cars and trucks
- The world's largest thermosetting resins (thermosets) manufacturer
- The third-largest tire manufacturer in the world, with more than 60 plants worldwide and 1,800 retail tire and auto centers
- One of the world's largest oilseed, corn, and wheat processors, with more than 240 plants
- One of the world's largest car and truck manufacturers
- A global engineering and construction firm active in offshore oil and gas construction, power generation systems, and government contracting
- Advised an EU client in the development and construction of a hot-briquetted-iron (HBI) plant in Texas, which at the time of completion was the largest state-of-the-art HBI plant in the world
- Advised a US-based client in the development and construction of a 1.2 million-square-foot facility to turn scrap metal into rolled steel using state-of-the-art technology for a cost of \$1.9 billion



## Representative Experience

- Advising a US-based client in the development and construction of a \$3 billion aluminum mill and satellite aluminum recycling facilities
- A conglomerate with operations in industry-focused lines, including commercial finance, healthcare, infrastructure, and industrial and household manufacturing
- An international design, engineering, and contracting firm
- The second-largest waste management company in the US, with 10 million customers
- A producer of coated and uncoated printing and publishing papers, with facilities in the US and UK
- Prior to acquisition, client was the third-largest manufacturer of HVAC and refrigeration equipment in US
- A leading healthcare industry foodservice contractor operating in major US hospital systems and senior living communities
- A top US player in industrial construction, contract maintenance, and outsourcing whose customers include oil refiners, petrochemical companies, power generators, and pulp and paper mills
- A medical technology company that develops and manufactures a wide range of surgical and medical procedure instruments and sells them in more than 100 countries
- A North American subsidiary of a German tire and automotive component manufacturer that manufactures tires for cars, trucks, SUVs, motor homes, and industrial vehicles
- A commercial and residential vacuum cleaner manufacturer with a domestic and international footprint
- A chemical manufacturer that produces surfactants, cosmetics, pharmaceutical ingredients, rare earth minerals, agricultural chemicals, and engineering plastics
- A private-label foodservice products manufacturer
- A regional food manufacturer that sells to large US chain grocers, primarily in the South
- A steel mill operator with locations on the Mississippi River
- A company providing strategic energy management services
- A subsidiary of an engineering group that offers project management, engineering, and subsea trenching services

## Greenfield (or Brownfield) Projects

- Site selection and acquisition
- Environmental due diligence
- Surface use and control issues (including zoning)
- Project incentives
- Project financing
- Project development and construction
- Permitting
- Commissioning, startup, performance, and warranty issues

## Operations and Maintenance

- Feedstock and supply agreements
- Product sales agreements
- Transportation agreements
- Long-term parts and service agreements
- Turnaround agreements
- Permitting and OSHA requirements
- Labor and employment

## Advanced and Intelligent Manufacturing

- Automation, robotics, and design engineering
- Process efficiencies
- Artificial intelligence (AI) in scheduling and process efficiency
- 3D printing and other advanced technologies
- Environmental, social, and governance (ESG) in recruitment of labor

## Contact Us



**Seth A. Levine**  
Partner  
D: 504.582.8268  
slevine@joneswalker.com



**Stephen T. Miller**  
Partner  
D: 281.296.4428  
smiller@joneswalker.com