

WHEN/WHERE?

WEDNESDAY, OCTOBER 9, 2019

8:00 AM TO 5:30 PM

HILTON AMERICAS-HOUSTON
1600 LAMAR STREET | HOUSTON, TX

AGENDA

- 8:00 AM WELCOME TO MARGARITAVILLE: REGISTRATION OPENS
- 8:30 - 8:45 AM THE WEATHER IS HERE, WISH YOU WERE BEAUTIFUL: OPENING REMARKS
- 8:45 - 10:00 AM FINS TO THE LEFT, FINS TO THE RIGHT: HOW TO AVOID THE PROCEDURAL SHARKS
- 10:00 - 10:15 AM LICENSE TO CHILL (FOR 15 MINUTES): MORNING BREAK
- 10:15 - 10:45 AM CHANGES IN LATITUDES, CHANGES IN ATTITUDES: A LEGISLATIVE UPDATE
- 10:45 AM - 12:15 PM LOST SHAKER OF SALT: DON'T FORGET TO ADD A LITTLE SALT TO YOUR CONTRACTS
- 12:15 - 2:00 PM CHEESEBURGERS IN PARADISE: LUNCH WITH YOUR FAVORITE TAX ADMINISTRATORS
- 2:00 - 2:15 PM I WISH I WAS SOMEWHERE OTHER THAN HERE: AFTERNOON BREAK
- 2:15 - 4:15 PM I DON'T KNOW WHERE I'M A-GONNA GO: BREAKOUT SESSIONS
1) SALES/USE TAX
2) INCOME/FRANCHISE TAX
- 4:15 - 4:45 PM HEY GOOD LOOKIN'. WHAT YOU GOT COOKIN' (WITH SALT): Q&A
- 4:45 - 5:30 PM IT'S 5 O'CLOCK SOMEWHERE: HAPPY HOUR

*AGENDA SUBJECT TO CHANGE

PROGRAM FEES

Individual rate: \$150 per registrant

Company group rate: \$150 for first registrant,
\$100 for each subsequent registrant

Breakfast and lunch will be provided.

To register, please contact Courtney Farley
at 713.437.1807 or cfarley@joneswalker.com.

**JONES
WALKER**

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**JONES
WALKER**

COOKING with SALT



BE SOMEONE

goes to
MARGARITAVILLE

Greetings!



The **Jones Walker LLP State & Local Tax team** is back with a day-long program on October 9, 2019, titled Jones Walker Cooking With SALT Goes to Margaritaville! This State & Local Tax workshop will be going through all the greatest hits and new cuts. First, you will be guided through the fin-infested waters of Louisiana state and local tax procedure. Then, get acclimated to the climate after recent legislative updates. Next, we will find that lost shaker and help you add the perfect amount of SALT to your contract documents.

Join us at lunch for “Cheeseburgers in Paradise” featuring a moderated panel of key state tax

administrators from Louisiana, Mississippi, Texas, and Alabama. The administrators will provide their perspective on recent tax developments, so you don’t feel like a “Cowboy in the Jungle.”

Then, in the afternoon, everyone will decide where “they’re a-gonna go” for breakout sessions addressing (1) sales/use tax and (2) income/franchise tax. After breakouts, we’ll come back together to discuss what “you got cookin’,” and we will conclude with a Q&A.

PROGRAM OBJECTIVES

This Margaritaville-themed seminar will provide attendees with the latest information on the most important state and local tax issues facing taxpayers, with a focus on Louisiana and Mississippi. The objectives of the program include allowing participants to:

- navigate the complex state and local tax procedures in Louisiana and Mississippi;
- understand the effects of recent Louisiana, Mississippi, and select federal tax legislation and regulations;
- understand multistate income tax concepts, such as add-backs, market-based sourcing, single sales factor apportionment, and the state impacts of recent federal income tax changes;
- learn how to address SALT issues in your contracts; and
- understand the evolving and ever-changing sales/use/lease tax landscapes in Louisiana and Mississippi.

This program is intended for intermediate to advanced practitioners in state and local tax administration and those doing business in Louisiana, Mississippi, Texas, and along the Gulf Coast. The full day's program has been recommended for 8 hours of Texas CPE. An application for accreditation of this activity has been submitted to the MCLE Committee of the State Bar of Texas and is pending.

Throughout the day, the SALT team will be sure to address all of the current issues facing businesses as they continue to navigate these rough and SALTy waters, as well as provide some revelations of things to come in the future of SALT.



SALT SHAKERS

JAY ADAMS
PARTNER, NEW ORLEANS

MATT MANTLE
PARTNER, NEW ORLEANS

BILL BACKSTROM
PARTNER, NEW ORLEANS

CAMI FERGUS
ASSOCIATE, NEW ORLEANS

ANDRE BURVANT
PARTNER, NEW ORLEANS

JOE LANDRY
ASSOCIATE, NEW ORLEANS

JOHN FLETCHER
PARTNER, JACKSON

FEATURED
LUNCH SPEAKERS

KAREY BARTON
ASSOCIATE DEPUTY COMPTROLLER FOR TAX,
TEXAS COMPTROLLER OF PUBLIC ACCOUNTS

JOE W. GARRETT, JR.
DEPUTY COMMISSIONER,
ALABAMA DEPARTMENT OF REVENUE

JAN CRAIG
ASSOCIATE COMMISSIONER, INCOME/FRANCHISE
TAX, MISSISSIPPI DEPARTMENT OF REVENUE

LUKE MORRIS
ASSISTANT SECRETARY OF THE OFFICE OF
LEGAL AFFAIRS, LOUISIANA DEPARTMENT
OF REVENUE