

## WHEN/WHERE?

WEDNESDAY, OCTOBER 9, 2019

8:00 AM TO 5:30 PM

HILTON AMERICAS-HOUSTON  
1600 LAMAR STREET | HOUSTON, TX



## SALT 2019 AGENDA

8:00 AM	REGISTRATION OPENS
8:30 - 8:45 AM	OPENING REMARKS
8:45 - 10:00 AM	PROCEDURE
10:00 - 10:15 AM	MORNING BREAK
10:15 - 10:45 AM	LEGISLATIVE AND ADMINISTRATIVE UPDATES
10:45 AM - 12:15 PM	CONTRACTS
12:15 - 2:00 PM	LUNCH WITH TAX ADMINISTRATORS
2:00 - 2:15 PM	AFTERNOON BREAK
2:15 - 4:15 PM	BREAKOUT SESSIONS: 1) SALES/USE TAX 2) INCOME/FRANCHISE TAX
4:15 - 4:45 PM	Q&A
4:45 - 5:30 PM	IT'S CLOSE ENOUGH TO 5 O'CLOCK SOMEWHERE

\*AGENDA SUBJECT TO CHANGE

## PROGRAM FEES

**Individual rate:** \$150 per registrant

**Company group rate:** \$150 for first registrant,  
\$100 for each subsequent registrant

Continental breakfast and lunch will be provided.

To register, please contact Courtney Farley at  
713.437.1807 or cfarley@joneswalker.com.

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WALKER**

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**JONES  
WALKER**

# COOKING with SALT



goes to  
**MARGARITAVILLE**

# Greetings!



The **Jones Walker LLP State & Local Tax team** is back with a day-long program on October 9, 2019, titled Jones Walker Cooking With SALT Goes to Margaritaville! This State & Local Tax workshop will be going through all the greatest hits and new cuts. First, you will be guided through fin-infested waters of Louisiana state and local tax procedure. Then, get acclimated to the climate after recent legislative updates. Next, we will find that lost shaker and help you add the perfect amount of SALT to your contract documents.

Join us at lunch for “Cheeseburgers in Paradise” featuring a moderated panel of key state tax

administrators from Louisiana, Mississippi, Texas, and Alabama. The administrators will provide their perspective on recent tax developments, so you don’t feel like a “Cowboy in the Jungle.”

Then, in the afternoon, everyone will decide where “they’re a-gonna go” for breakout sessions addressing (1) sales/use tax and (2) income/franchise tax. After breakouts, we’ll come back together to discuss what “you got cookin’”, and we will conclude with a Q&A.



## PROGRAM OBJECTIVES

This Margaritaville-themed seminar will provide attendees with the latest information on the most important state and local tax issues facing taxpayers, with a focus on Louisiana and Mississippi. The objectives of the program include allowing participants to:

- navigate the complex state and local tax procedures in Louisiana and Mississippi;
- understand the effects of recent Louisiana, Mississippi, and select federal tax legislation and regulations;
- understand multistate income tax concepts, such as add-backs, market-based sourcing, single sales factor apportionment, and the state impacts of recent federal income tax changes;
- learn how to address SALT issues in your contracts; and
- understand the evolving and ever-changing sales/use/lease tax landscapes in Louisiana and Mississippi.

*This program is intended for intermediate to advanced practitioners in state and local tax administration and those doing business in Louisiana, Mississippi, Texas, and along the Gulf Coast. The full day's program has been recommended for 8 hours of Texas CPE. This course has been approved for Minimum Continuing Legal Education credit by the State Bar of Texas Committee on MCLE in the amount of 8 credit hours, of which 0 credit hours will apply to legal ethics/professional responsibility credit.*

Throughout the day, the SALT team will be sure to address all of the current issues facing businesses as they continue to navigate these rough and SALTy waters, as well as provide some revelations of things to come in the future of SALT.



## SALT SHAKERS

**JAY ADAMS**  
PARTNER, NEW ORLEANS

**MATT MANTLE**  
PARTNER, NEW ORLEANS

**BILL BACKSTROM**  
PARTNER, NEW ORLEANS

**CAMI FERGUS**  
ASSOCIATE, NEW ORLEANS

**ANDRE BURVANT**  
PARTNER, NEW ORLEANS

**JOE LANDRY**  
ASSOCIATE, NEW ORLEANS

**JOHN FLETCHER**  
PARTNER, JACKSON

**FEATURED**  
LUNCH SPEAKERS

**KAREY BARTON**  
ASSOCIATE DEPUTY COMPTROLLER FOR TAX,  
TEXAS COMPTROLLER OF PUBLIC ACCOUNTS

**KELLEY ASKEW GILLIKIN**  
ACTING DIRECTOR, TAX POLICY AND  
GOVERNMENTAL AFFAIRS DIVISION,  
ALABAMA DEPARTMENT OF REVENUE

**JAN CRAIG**  
ASSOCIATE COMMISSIONER, INCOME/FRANCHISE  
TAX, MISSISSIPPI DEPARTMENT OF REVENUE

**LUKE MORRIS**  
ASSISTANT SECRETARY OF THE OFFICE OF  
LEGAL AFFAIRS, LOUISIANA DEPARTMENT  
OF REVENUE